

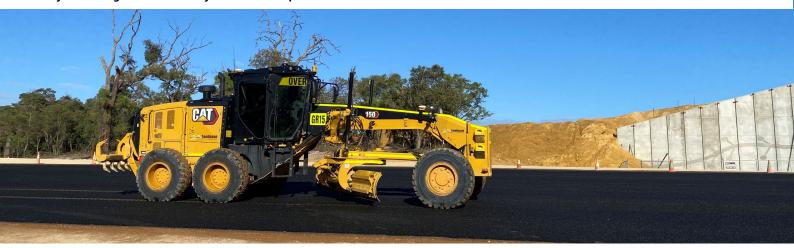




BUSINESS UPDATE

August/September 2023

This update contains information regarding the current and future works happening across the Bunbury Outer Ring Road (BORR) project. Information within this update is current as of August 2023 and is subject to change. For the most recent updates, visit the Main Roads BORR website or the Bunbury Outer Ring Road Community Facebook Group.



Opportunities for your business on BORR

The Bunbury Outer Ring Road (BORR) project sends out regular updates on upcoming and recently awarded project packages to all registered businesses. In these business newsletters, we'll provide you with a list of the new opportunities that might suit your business or service offering and other relevant project news.

Over the last month, the following packages were awarded to local businesses:

Package Description	Details	Indicative Value
Steel safety barriers package 1 – North	Supply and install steel safety barriers (North)	Large (<\$10m)
Headstock shells cranage	Headstock shells cranage for the Collie River and Boyanup- Picton Road interchange bridges	Small (<\$500K)
Labour hire – site wide	Operators and labourers to support earthworks	Medium (<\$2m)

Upcoming procurement packages

The following packages are due for release to the market in the coming months:

Package description	Details	Indicative Value	Indicative timing to market
Concrete safety barriers package 2 (south)	Supply and install slip formed concrete safety barriers	Large (<\$10m)	Third quarter 2023
Drainage pit and pipe installation	Pit and pipe installation – South and Central	Large (<\$10m)	Fourth quarter 2023
FRP works (central)	FRP structures package for the Preston River bridge	Medium (<\$2m)	Fourth quarter 2023
FRP works package (south 2)	FRP structures package for the Yalinda Drive interchange, Fauna and superstructure for the Bussell Highway interchange bridges	Large (<\$10m)	Third quarter 2023



Package description	Details	Indicative Value	Indicative timing to market
Permanent line marking	Supply and install of line marking across three sections	Medium (<\$2m)	Fourth quarter 2023
Installation of post and panel walls	Installation of noise, screen and retaining walls post and panel, including footings	Large (<\$10m)	Third quarter 2023
Herbicide control	Site wide herbicide for weed control for construction and maintenance	Large (<\$10m)	Third quarter 2023
Landscape installation 2024	Plant installation for 2024 planting season	Medium (<\$2m)	Third quarter 2023
Major & minor signage	Supply and install of all directional signage, posts, foundation, including gantry	Medium (<\$2m)	Third quarter 2023
Materials testing (site wide)	Earthworks, pavements, and concrete works materials testing	Medium (<\$2m)	Third quarter 2023
Painting and anti-graffiti	Painting and anti-graffiti for noise walls and barriers	Small (<\$500K)	Fourth quarter 2023

Express interest in a package tender today

We issue package tenders to relevant businesses registered on the BORR project. If you would like to express interest in a specific tender or are looking for further information, please contact our Local Content Advisor, Scott Radici, at Scott.Radici@swgateway.com.au

Economic outcomes on BORR

The BORR project continues to achieve great economic outcomes for the local industry and wider WA community. Between the 300 local businesses and 38 Aboriginal businesses engaged on the project so far, there has been a significant number of opportunities for a variety of businesses to get involved on a sizeable construction project for the first time.

Find out more about how BORR is providing sustainable industry opportunities and hear from just a few of the many regional business owners by watching the **BORR Economic Outcomes video online here**.



















Ensuring sustainable business engagement

The BORR project's innovative sustainable business engagement has been the subject of a recent award submission with the Infrastructure Sustainability Council (ISC). The focus of the nomination was the project's success in committing local business and Aboriginal spend on the project well beyond the initial procurement targets.

The ongoing initiatives to achieve these economic outcomes have included our Local Business Advisory Groups, the Local Weighting table allowing prioritisation of local businesses, the business register database, business briefings and advice, and dedicated Local Content Advisors.

The Yaka Dandjoo ready for work program has also been instrumental in helping to upskill and train previously unemployed individuals and then subsequently securing roles on the project. View more on the Yaka Dandjoo outcomes video here.



Local business engagement

From the outset of the BORR project, we have worked towards key targets in support of local South West and Aboriginal businesses. This included a minimum spend of \$450 million with local businesses - a goal which has already been significantly exceeded with the project itself only just over 50 per cent completed.

To end July 2023, \$569.2 million has been committed to South West businesses with an actual spend to date of \$276 million. In terms of individual businesses engaged on BORR, 311 have been involved on the project so far, with 88 of those businesses benefitting from spend in excess of \$50,000 and a further 35 in excess of \$1 million.



Please note, business weighting is calculated according to a local weighting criteria agreed by the Local Business Advisory Group (LBAG), which includes members from local South West businesses, organisations, local government and government agencies.



Sentiment feedback from local businesses

The South West Gateway Alliance (SWGA) is managing works on BORR on behalf of Main Roads. Across quarter two of 2023, the SWGA, in partnership with an independent research firm, to conduct the second of ongoing, six-monthly sentiment surveys with a variety of stakeholders, including local businesses. The insightful feedback has both highlighted areas in which the team has improved relationships and communication with businesses in the region and spotlighted opportunities for further development and improvement.

Some key findings were that general local industry sentiment has improved over the past six months with more businesses reporting positive feedback.

Additionally, more than 50 per cent of all local industry stakeholders reported – when asked – that they had either been invited to tender or have worked directly with the team on BORR, which is a strong indication that the procurement strategy employed by the Alliance is sufficient.

Ongoing communication continues to be an important component to SWGA's relationship with local businesses. Majority of businesses surveyed said that direct emails from the Main Roads and BORR team help to provide the relevant information required, as well as the Main Roads website to learn the latest project updates.



If you would like to read more about the results from the most recent sentiment survey, click here.

For more information on the Bunbury Outer Ring Road work packages

Scott Radici, the Local Content Advisor for BORR, works with local and Aboriginal businesses to identify opportunities across the project. If you are interested in receiving assistance with preparations for upcoming tenders or would like to register your interest with a particular package, you can reach out to him by phone on 1800 979 770 or email Scott.Radici@swgateway.com.au.

Alternatively, you can contact 138 138 or email enquiries@mainroads.wa.gov.au.













