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**BUILDING OUR FUTURE**

# Aboriginal Industry Briefing

Monday 14 June

# Agenda

- Project Update
- Upcoming tendering opportunities
- Aboriginal Business Development Initiative
- BORR jobs



# Raymond Road Area





## Achievements (to 31 May 2021)

Category	Spent to 31/5/21	Committed	% of spend target committed	Number of businesses
South West Business	\$8,463,341	\$18,848,829	6%	73
Aboriginal Business	\$844,704	\$2,590,186	13%	7

## Targets

**\$300 Million** Local Spend  
**\$20 Million** with Aboriginal Businesses



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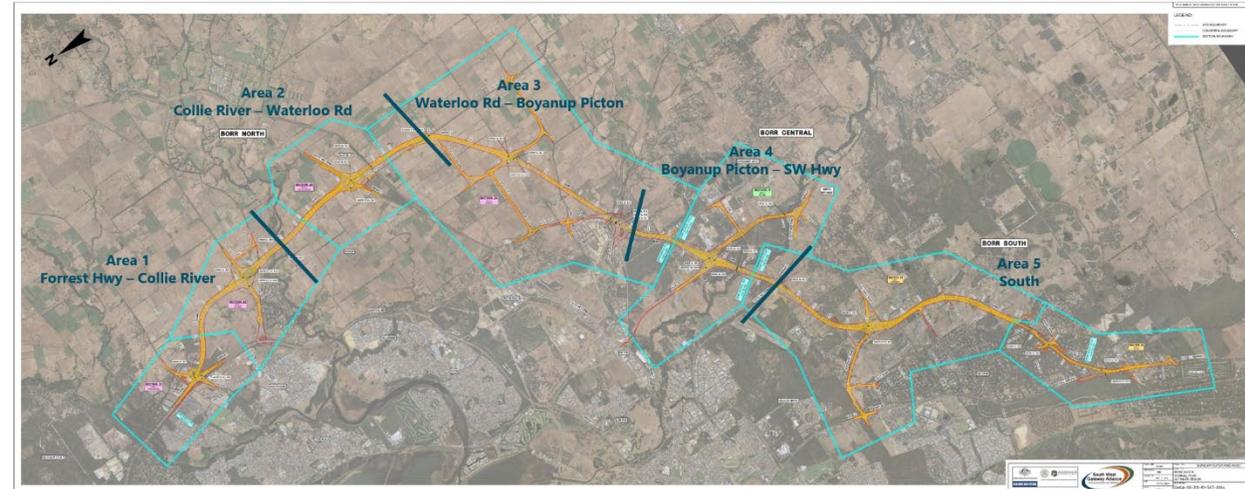


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# Upcoming opportunities

# Upcoming procurement schedule June – September 2021

Area	Description	Indicative Value
1	Place and Compact SOR – Early Works – CH82,000. Earthworks	\$3.5m
1	Collie River – CH82,000. Earthworks, Drainage, Subgrade, Subbase, Intersection Finishes	\$23m
1	Paris Clifton Earthworks, drainage, subgrade, subbase & intersection finishes	\$14m
2	Major Civils Package – clearing, grubbing, top soil stripping, earthworks, import fill material, foundation prep, drainage install	\$48m
3	Golding Crescent realignment & Preload works (early works)	\$3m
3	Local Roads Package – Local Roads Including Wireless Intersection Diversion	\$8m
3	Mainline & Wireless Intersection Earthworks Including Waterloo Link Road	\$22m
4	Place and Compact SOR – Early Works - Willinge East & Borrow Pit Lot 104	\$2m
4	Major Civil Package - Willinge Intersection	\$8m
4	Install Drainage Package	\$1.5m
Site wide	Turkey's Nest	TBC
Site wide	Construction Water temporary pipelines	TBC
Site wide	Retaining walls	TBC
Site wide	Pavements	TBC
Structures	Satellite Offices Cribs, Laydown areas, Fences	\$300k
Structures	Concrete Precast Items	\$500k
Structures	Bridge Package 1 - Central Section 11 - FRP Works - BR 1677/1850&51/1852	\$1m



Area	Description	Indicative Value
Structures	Concrete	\$3.5m
Structures	Reinforcement	\$5m
Structures	Piling Bridges (package)	TBC
Structures	Ground Improvements (package)	TBC
Structures	MSE Precast Walls	\$5m
Structures	Formwork Piers	\$400k
Structures	Steel Small Miscellaneous Items for Bridge Structures	\$300k
Structures	Temporary Works for Bridges, Dewatering, Shoring	\$300k
Structures	Civils Works for Bridges	\$300k
Structures	Minor Cranage	\$200k
Structures	Heavy Cranage and Transport	\$3m

## Select Tender

SWGA Business Register

1. Aboriginal business with demonstrated capability
2. Local SW business with demonstrated capability
3. Other businesses with demonstrated capability

## Tender Evaluation

Against SWGA Criteria

1. Commercial offer
2. Health and Safety
3. Sustainability
4. Quality

## Invitation to Tender

1. Procure-e registration (only once)
2. Respond to tender request within timeframe

## Tender Award

1. Tender awarded to successful business.
2. Feedback available to unsuccessful tenderers



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# Aboriginal Business Development Initiative

**Main Roads, through the South West Gateway Alliance (SWGA), is making up to \$500,000 of plant or equipment available to established South West Aboriginal Businesses for works on the Bunbury Outer Ring Road Project with an option for future purchase.**

This initiative is aimed at assisting existing Aboriginal businesses to expand their asset base for use on the Bunbury Outer Ring Road project without the need for financing.



**The basis of the initiative is:**

- SWGA purchases the plant or equipment outright
- The Aboriginal business operates and maintains it and wet hires it back to SWGA
- At the end of the project the business may decide to purchase it from SWGA, or SWGA disposes of it

**Funding Available:**

- The funding pool is capped at \$500,000.
- This pool will be distributed at the discretion of the evaluation panel.
- There is no minimum or maximum value cap for each applicant provided it is under \$500k.

The evaluation panel will review each application on its own merits and consider the following criteria:

-  The sustainability of the business
-  The strength of the business plan
-  The value of application
-  Relevance of application to the needs of the BORR project

14 June 2021  
Business briefing  
and EOI's open

June

9 July 2021  
EOI's close

July

30 July 2021  
Successful applicants  
shortlisted

31 August 2021  
Agreements finalised and  
successful applicants announced

August

<https://au-survey.typeform.com/to/UZ8OsfgK>

## How to apply

Please complete the initiative application by scanning the QR code below. Alternatively, email [enquiries@swgateway.com.au](mailto:enquiries@swgateway.com.au) for the link to the application.

You will be required to submit the following information:

- ✓ Purpose of the business
- ✓ Length of operation
- ✓ Percentage of Aboriginal ownership
- ✓ Number of employees
- ✓ Number of Aboriginal employees
- ✓ Location of head office
- ✓ Maximum 2-pages on vision and growth plan for the business and how this initiative will assist you in participating on the Bunbury Outer Ring Road project while helping you achieve your aspirations.
- ✓ Your businesses financial performance in the form of a profit and loss statement, balance sheet and forecast revenue with justification
- ✓ A summary of need that includes a description of the plant or equipment you are applying for and the estimated cost demonstrated through evidence such as quotes or published prices.

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# BORR Jobs



Concept design for Paris/Clifton interchange | for indicative purposes only

**JOB SEARCH** Advanced

Title, industry or company  Suburb or postcode

**LATEST JOBS** [▶ See All](#)

1 JUNE	<b>Site Clerk</b> Bunbury, WA
1 JUNE	<b>Procurement Officer</b> Bunbury, WA
25 MAY	<b>Community Liaison Officer</b> Bunbury, WA

**Delivering the Bunbury Outer Ring Road**

**Live local, work local, employ local.** BORR Jobs is a one-stop-portal for employment related to the Bunbury Outer Ring Road. If you live local and want to work local, sign up and become a member today to receive the full benefits of this portal – it's free!

Are you a local business looking for new staff and want to employ local? Job vacancies can be posted on this portal at no cost.

This service is provided by the South West Gateway Alliance – delivering the Bunbury Outer Ring Road. [Read more](#)

<https://www.borrjobs.com.au/>

<https://www.aboriginalemploymentborr.com.au>

**As an employer, creating a BORR Jobs account will allow you to:**

- Post job advertisements online for vacancies within your business.
- Manage applications through an inbuilt Applicant Tracking System (ATS) or linking to your existing ATS.
- Search through registered jobseekers.
- Promote your business as a premium place to work via your Employer Profile.
- Advance your vacancies through sharing on social media platforms.
- Print Job Beacon posters with QR codes to advertise your vacancies.
- Access useful information and advice about recruiting and onboarding employees.

**BORR Jobs**

**JOB SEARCH** Advanced

Title, industry or company  Suburb or postcode  **GO**

**LATEST JOBS** [See All](#)

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'JOIN THIS COMMUNITY' and register as an employer

**Member Login**

Not a member yet? [Register](#)

Sign in with Facebook

Sign in with Google

Sign in with Apple

or sign in using your account:

**Sign In** [Forgot your password?](#)

Are you a Job Seeker or an Employer?

**Job Seeker** **Employer**

Employers can post a free job advertisement by selecting "Jobs" in the top navigation bar and then by selecting "Post A Job"

The screenshot shows the BORR Jobs website interface. The top navigation bar includes links for "Jobs", "Community", "Trending Careers", "Admin", "AIrCV", and "Post a Free Job!". A dropdown menu is open under "Jobs", with "Post A Free Job" highlighted by a yellow circle. The main header features the "TALENT" logo and the "South West Gateway Alliance" logo with the tagline "Delivering the Bunbury Outer Ring Road in partnership with Main Roads". The central banner displays "BORR Jobs" and a "JOB SEARCH" section with a search bar for "Title, industry or company" and a dropdown for "Suburb or postcode", along with a "GO" button. Below the search bar is a "LATEST JOBS" section with a "See All" link.

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## Any questions?

Please contact the South West Gateway Alliance team



1800 979 770



[enquiries@swgateway.com.au](mailto:enquiries@swgateway.com.au)



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**Thankyou**