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# Business Briefing

August 2022

Raymond Road

# Agenda

- Welcome, Acknowledgement and Introduction
- Project update
- Delivery strategy
- Upcoming procurement packages



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# Project update

- Road drainage commenced – new Clifton Rd alignment
- Sections of main line bulk earthworks completed and progressing with subgrade and sub-base.
- Completed excavation, foundation preparation and piling pad construction for the Paris Rd and Clifton Rd bridge
- Telstra relocation works continuing
- ATCO completed hot-tapping works south of Clifton Road



- Continuing with RCP culverts. Box culverts being installed at Raymond Rd Nth
- Preloads embankments construction finished at Collie River north and south abutments.
- Bulk Earthworks continuing at Raymond Rd Ramps.
- Subgrade / Sub-base started on main line north of the interchange.
- Telstra commenced works on site for the relocation south of Treendale Road



- RCP installation well underway with first batch of available culverts completed
- Production of MSE panels continuing (Mechanically Stabilized Earth)
- Installation MSE Walls commenced (Bridge 1841)
- Bridge 1842 Abutment 2 piling pad completed
- Clearing in rail corridor and fencing complete
- Telstra relocation works continuing



- Preloading for the bridge 1845 underway
- Embankment construction continuing
- Golding Crescent works pavement works planned for Oct/Nov - weather dependent
- RCP works continuing well and remain on track
- Sub-base deliveries continuing
- Telstra relocation works continuing
- Piling rig crew mobilised. Test pile completed.





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# Local Spend Update



**Current Aboriginal suppliers (25)**

- BCE Boodja Surveying
- Breakaway Aboriginal Corporation
- Countryman
- Fencewright
- IPS
- Kali Group
- Karrak Designs
- Keipa Boodja Aboriginal Corporation
- Koormal Contracting
- Kooyar Wongi
- Maali Group
- Marrak Holdings
- Minga Milku
- Pindari
- R&N Contracting
- Roelands Village
- Safespear
- Sista Girl Sign & Print
- South-West Aboriginal Medical
- Ultramodern Construction and Civil
- WARGL
- Commissioned Art process x 3

**\$30m**  
target  
Aboriginal  
Business  
spend

**\$450 million** target

**\$271m** committed as of 31 July 2022  
[60% of target]

**\$15.4m** committed to Aboriginal business  
[51% of \$30m target]

**437** local  
business  
registered

Engaged with  
**229** South  
West  
businesses to  
date

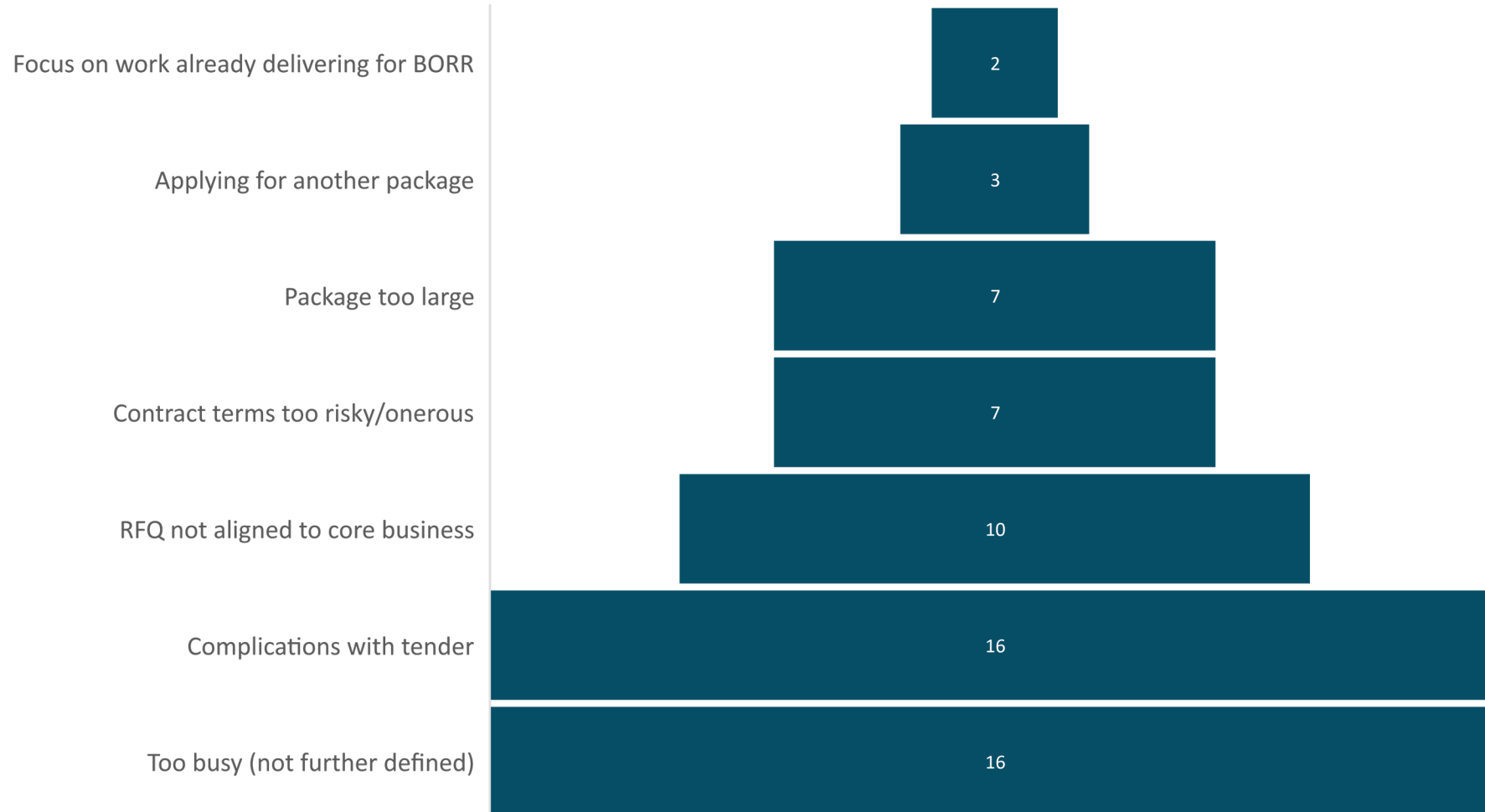
**12** Aboriginal  
businesses  
working  
on contracts  
over **\$50k**

**116**  
Aboriginal  
business'  
registered

Local	Non-Local
Surveying	Piers curve hammerhead formwork supply
Materials Haulage	Controlled modulus column construction
Agricultural fencing	Steel void formers
Water bore construction	T-Roff girder supply
Mentoring	Reinforcement for structures
Earthworks - Martin-Pelusey/Golding realignment	Drilling and grouting for instrumentation installation
Earthworks - Local Roads 1 - Discovery Rd	Bored Piling BR1839, BR1840, BR1842, BR1845
Service locating	MSE Abutments Walls Precast Supply
Traffic Management	Project Visualisation
Plant Hire Wet (9 x different local suppliers)	Timelapse videography
Plant Hire Dry	Aquatic Fauna Survey
Cleaning	Market Research
Drainage material supply	Raymond Road Diversion, Basecourse, Seal and Asphalt
Demolition	Fauna survey
Dewatering	Fauna fencing
Clearing	Transverse drainage installation
Limestone supply	Services relocation
Bituminous surfacing	Rail safety services
Heritage monitoring	Drainage material supply
Property condition reports	
Bulk fuel supply	
Minor craneage	
Dust Suppression	

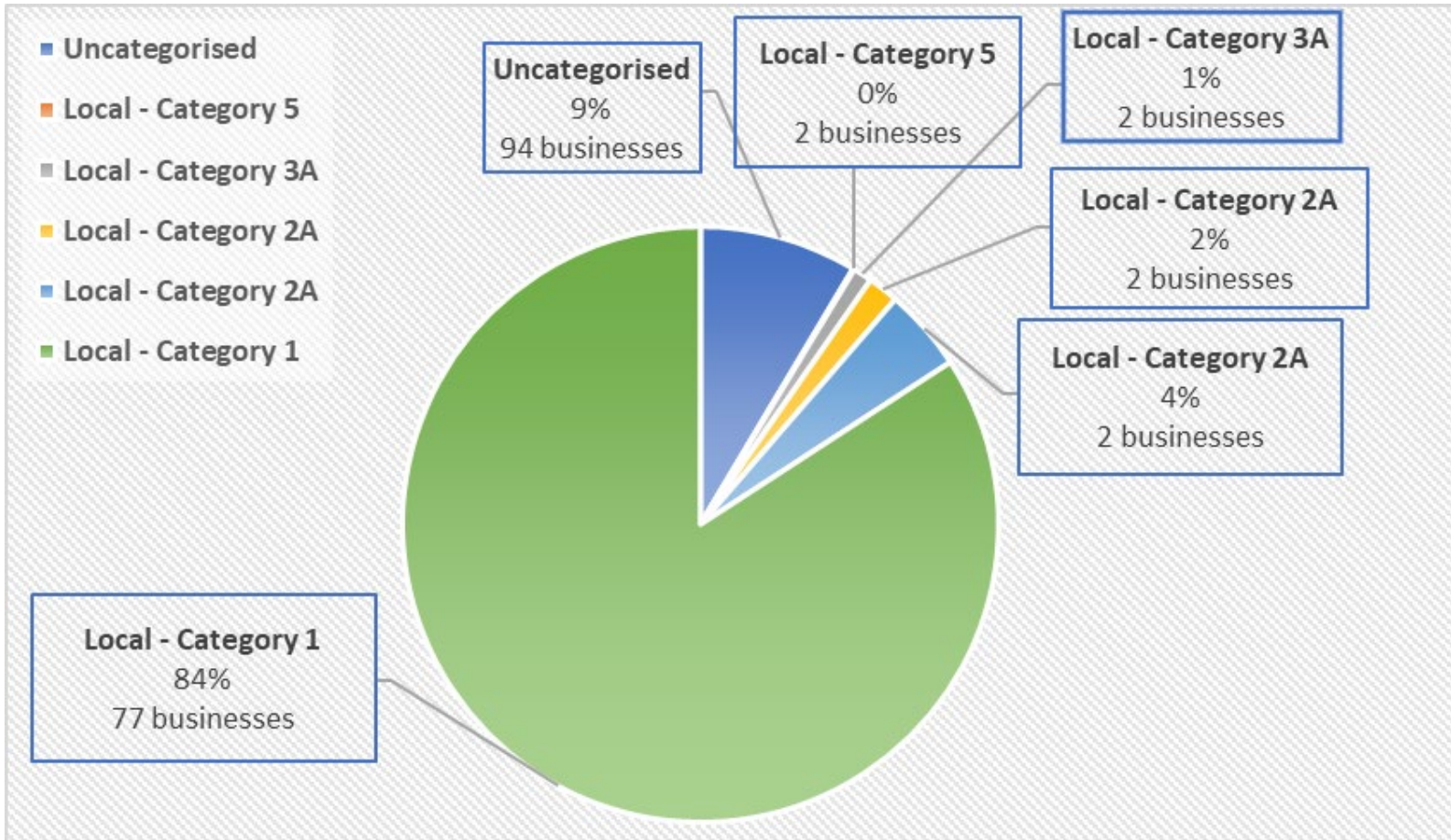
*\*Not a complete list*

## Reasons for declining to tender (Aug '21 to end July '22)



# Current local spend – by local category

Local spend to date | \$125m



Category	Criteria (Must meet all criteria)	Local Weighting
1	Head Office in <i>South West</i>	
	Director/ CEO Resides in the South West	
	Owned or Leased Premises in the South West	
	Majority of workforce based in the South West	
	Operating in South West > 3 Years or Operating in South West < 3 Years	150% 135%
2	Local Office of a National / State Company	
	Significant Operations in the South West >10 Staff	
	Leased or Owned Premises in the South West	
	Operating in South West > 3 Years or Operating in South West < 3 Years	125% 115%
3	Local Office of a National / State Company	
	Significant Operations in the South West < 10 Staff	
	Leased or Owned Premises in the South West	
	Operating in South West > 3 Years or Operating in South West < 3 Years	110% 95%
4	Business based within 10 kms of South West boundary	
	Locally owned and Operated	
	Significant local employees in the South West >10 staff	
	Significant prior contribution to South West Projects	
	Own or Leased premises in the South West Operating in based location > 3 Years	100%
5	Local / State or National Company	
	Virtual Presence (PO Box or home based)	
	2 or more permanent staff based in South West	
	Operating in South West > 3 Years or Operating in South West < 3 Years	75% 50%



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# Delivery strategy

## Bunbury Outer Ring Road Delivery Strategy

24 August 2022 | Revision 1 | Details are subject to change



	Section 21   Paris / Clifton and Section 22   Raymond Road	Section 23   South Western Highway and Section 24   Discovery Road	Section 31   Lillydale Road and Section 32   Bussell Highway
Local roads Road furniture	<b>Scope:</b> Signage, Lines, Grabs/Bollards. Fencing <b>Delivery strategy:</b> Multiple sub-contract packages <b>Contract type:</b> Schedule of rates and lump sum <b>Timing:</b> Mid 2023	<b>Scope:</b> Signage, Lines, Grabs/Bollards. Fencing <b>Delivery strategy:</b> Multiple sub-contract packages <b>Contract type:</b> Schedule of rates and lump sum <b>Timing:</b> Early 2023	<b>Scope:</b> Signage, Lines, Grabs/Bollards. Fencing <b>Delivery strategy:</b> Multiple sub-contract packages <b>Contract type:</b> Schedule of rates and lump sum <b>Timing:</b> Late 2023
Landscaping	<b>Scope:</b> Hard and soft landscaping <b>Delivery strategy:</b> Multiple sub-contract packages <b>Contract type:</b> Schedule of rates and lump sum <b>Timing:</b> Early 2023	<b>Scope:</b> Hard and soft landscaping <b>Delivery strategy:</b> Multiple sub-contract packages <b>Contract type:</b> Schedule of rates and lump sum <b>Timing:</b> Early 2023	<b>Scope:</b> Hard and soft landscaping <b>Delivery strategy:</b> Multiple sub-contract packages <b>Contract type:</b> Schedule of rates and lump sum <b>Timing:</b> Early 2023
Barriers	<b>Scope:</b> 19,145lm Steel barrier 2,929lm Concrete barrier <b>Delivery strategy:</b> Multiple sub-contract packages <b>Contract type:</b> Schedule of rates and lump sum <b>Timing:</b> Early 2023	<b>Scope:</b> 29,101lm Steel barrier 4,351lm Concrete barrier <b>Delivery strategy:</b> Multiple sub-contract packages <b>Contract type:</b> Schedule of rates and lump sum <b>Timing:</b> Early 2023	<b>Scope:</b> 23,342lm Steel barrier 4,652lm Concrete barrier <b>Delivery strategy:</b> Multiple sub-contract packages <b>Contract type:</b> Schedule of rates and lump sum <b>Timing:</b> Late 2023
Pavement	<b>Scope:</b> 297,496m2 Pavements <b>Delivery strategy:</b> Multiple sub-contract packages <b>Contract type:</b> Schedule of rates and lump sum Plant and labour hire <b>Timing:</b> September 2022	<b>Scope:</b> 504,498m2 Pavements <b>Delivery strategy:</b> Multiple sub-contract packages <b>Contract type:</b> Schedule of rates and lump sum Plant and labour hire <b>Timing:</b> September 2022	<b>Scope:</b> 480,753m2 Pavements <b>Delivery strategy:</b> Multiple sub-contract packages <b>Contract type:</b> Schedule of rates and lump sum Plant and labour hire <b>Timing:</b> September 2023
Drainage	<b>Scope:</b> 5039lm Culverts RCP and RCBC 8010lm Pit and pipe <b>Delivery strategy:</b> Multiple sub-contract packages <b>Contract type:</b> Schedule of rates for install, FRP, plant and labour hire <b>Timing:</b> Underway	<b>Scope:</b> 10,424lm Culverts RCP & RCBC 10,104lm Pit and pipe <b>Delivery strategy:</b> Multiple sub-contract packages <b>Contract type:</b> Schedule of rates for install, FRP, plant and labour hire <b>Timing:</b> Commence Mid March	<b>Scope:</b> 2,155lm Culverts RCP & RCBC 11,108lm Pit & Pipe <b>Delivery strategy:</b> Multiple sub-contract packages <b>Contract type:</b> Schedule of rates for install, FRP, plant and labour hire <b>Timing:</b> Commence early 2023
Structures	<b>Scope:</b> BR 1837, BR 1838, BR 1839/40 <b>Delivery strategy:</b> Sub-contract <b>Contract type:</b> Schedule of rates and lump sum BR 1838 Underway, BR 1837 from April 2022 <b>Timing:</b>	<b>Scope:</b> BR 1841, BR 1842, BR 1845 <b>Delivery strategy:</b> Sub-contract <b>Contract type:</b> Schedule of rates and lump sum BR 1841 Underway. BR 1842 from May 2022, BR 1845 from June 2022 <b>Timing:</b>	<b>Scope:</b> BR 1905, BR 1906, BR 1907, BR 1916 <b>Delivery strategy:</b> Sub-contract <b>Contract type:</b> Schedule of rates and lump sum <b>Timing:</b> Commencement between December 2022 and March 2023
Earthworks	<b>Scope:</b> 1.7M m3 Earthworks <b>Delivery strategy:</b> Self managed <b>Contract type:</b> Schedule of rates, wet and dry hired plant <b>Timing:</b> Underway, opportunities until late 2023	<b>Scope:</b> 2.2M m3 Earthworks <b>Delivery strategy:</b> Self managed <b>Contract type:</b> Schedule of rates, wet and dry hired plant <b>Timing:</b> Underway, opportunities until late 2023	<b>Scope:</b> 1.2M m3 Earthworks <b>Delivery strategy:</b> Self managed <b>Contract type:</b> Schedule of rates, wet and dry hired plant <b>Timing:</b> Underway, opportunities until late 2023



Earthworks



[Return home](#)

<b>Section 21   Paris / Clifton</b> and <b>Section 22   Raymond Road</b>	
<b>Package name:</b> Dry hire plant <b>Description of works:</b> Hire of earthworks machinery (roller, grader, water cart, loader etc) <b>Scope:</b> Supply of machinery on dry hire arrangement Machinery to be provided fully maintained by supplier SWGA to supply fuel and daily servicing <b>Start date:</b> July 2022 <b>Finish date:</b> Late 2023 <b>Package release:</b> End June 2022	<b>Package name:</b> Wet hire plant <b>Description of works:</b> Hire of final trim earthworks machinery (graders and excavators) <b>Scope:</b> Supply of machinery on wet hire arrangement Machinery to be provided fully maintained by supplier SWGA to supply fuel and daily servicing <b>Start date:</b> July 2022 <b>Finish date:</b> Late 2023 <b>Package release:</b> End June 2022
<b>Scope:</b> 1.7M m3 Earthworks <b>Delivery strategy:</b> Self managed <b>Contract type:</b> Schedule of rates, wet and dry hired plant <b>Timing:</b> Underway, opportunities until late 2023	<b>Scope:</b> 1.7M m3 Earthworks <b>Delivery strategy:</b> Self managed <b>Contract type:</b> Schedule of rates, wet and dry hired plant <b>Timing:</b> Underway, opportunities until late 2023

<b>Section 23   South Western Highway</b> and <b>Section 24   Discovery Road</b>	
<b>Package name:</b> Dry hire plant <b>Description of works:</b> Hire of earthworks machinery (roller, grader, water cart, loader etc) <b>Scope:</b> Supply of machinery on dry hire arrangement Machinery to be provided fully maintained by supplier SWGA to supply fuel and daily servicing <b>Start date:</b> July 2022 <b>Finish date:</b> Late 2023 <b>Package release:</b> End June 2022	<b>Package name:</b> Wet hire plant <b>Description of works:</b> Hire of final trim earthworks machinery (graders and excavators) <b>Scope:</b> Supply of machinery on wet hire arrangement Machinery to be provided fully maintained by supplier SWGA to supply fuel and daily servicing <b>Start date:</b> July 2022 <b>Finish date:</b> Late 2023 <b>Package release:</b> End June 2022
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<b>Section 31   Lillydale Road</b> and <b>Section 32   Bussell Highway</b>	
<b>Package name:</b> Dry hire plant <b>Description of works:</b> Hire of earthworks machinery (roller, grader, water cart, loader etc) <b>Scope:</b> Supply of machinery on dry hire arrangement Machinery to be provided fully maintained by supplier SWGA to supply fuel and daily servicing <b>Start date:</b> September 2022 <b>Finish date:</b> Early 2024 <b>Package release:</b> August 2022	<b>Package name:</b> Wet hire plant <b>Description of works:</b> Hire of final trim earthworks machinery (graders and excavators) <b>Scope:</b> Supply of machinery on wet hire arrangement Machinery to be provided fully maintained by supplier SWGA to supply fuel and daily servicing <b>Start date:</b> September 2022 <b>Finish date:</b> Early 2024 <b>Package release:</b> August 2022
<b>Package name:</b> Embankment material supply <b>Description of works:</b> Supply, load and haul of embankment material (primarily sand) <b>Scope:</b> 1.2 million tonnes <b>Start date:</b> October 2022 <b>Finish date:</b> Early 2024 <b>Package release:</b> June 2022	<b>Package name:</b> Construction water <b>Description of works:</b> Bore installation <b>Scope:</b> Drill, case and commission x 4 construction water bores <b>Start date:</b> August 2022 <b>Finish date:</b> October 2022 <b>Package release:</b> June 2022
<b>Package name:</b> Construction water <b>Description of works:</b> Supply pumps <b>Scope:</b> Purchase of bore and standpipe pump kits <b>Start date:</b> August 2022 <b>Finish date:</b> October 2022 <b>Package release:</b> May 2022	<b>Package name:</b> Construction water <b>Description of works:</b> Supply pumps <b>Scope:</b> Purchase of bore and standpipe pump kits <b>Start date:</b> August 2022 <b>Finish date:</b> October 2022 <b>Package release:</b> May 2022
<b>Scope:</b> 1.2M m3 Earthworks <b>Delivery strategy:</b> Self managed <b>Contract type:</b> Schedule of rates, wet and dry hired plant <b>Timing:</b> Underway, opportunities until late 2023	<b>Scope:</b> 1.2M m3 Earthworks <b>Delivery strategy:</b> Self managed <b>Contract type:</b> Schedule of rates, wet and dry hired plant <b>Timing:</b> Underway, opportunities until late 2023



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# Upcoming procurement packages







Packages recently awarded	Packages under evaluation	Packages currently in market	Upcoming packages
<ul style="list-style-type: none"> <li>• Portable water supply to site facilities</li> <li>• Washed fines</li> <li>• Market research</li> <li>• Labour hire</li> <li>• Dewatering pumps</li> <li>• Piling and crane pad design for Boyanup-Picton Road</li> <li>• Plate compactors</li> <li>• Dust suppression</li> <li>• Dry hire Plant</li> <li>• Wet hire for miscellaneous cranes</li> <li>• Service locating</li> </ul>	<ul style="list-style-type: none"> <li>• Pavement material supply</li> <li>• Temporary aggregate materials</li> <li>• Crane hire (Heavy crantage)</li> <li>• Paver laid basecourse and seal</li> <li>• Bituminous surfacing prime, seal and asphalt</li> <li>• Minor concrete precast items for bridges</li> <li>• Transverse drainage installation</li> <li>• Drainage network installation north of Collie River</li> <li>• Conduit and pipe EITS works</li> <li>• Expansion joints</li> <li>• Road sweeping services</li> <li>• Electrical and ITS package</li> <li>• Drainage culvert end treatments</li> <li>• Construction water infrastructure</li> <li>• Surveying services</li> <li>• Wet hire equipment</li> <li>• Pot bearing</li> </ul>	<ul style="list-style-type: none"> <li>• Temporary line marking and signs</li> <li>• Local Roads package 2 – Discovery/Brysinda</li> <li>• South Embankment import</li> </ul>	<ul style="list-style-type: none"> <li>• Drainage aggregate supply</li> <li>• Form, Reo Pour (FRP) - Drainage culverts end treatment</li> <li>• Fauna fencing (South)</li> <li>• Forrest Highway acceleration lane</li> <li>• Slipformed barriers</li> <li>• Shared footpaths</li> <li>• FRP Bridge 1845</li> <li>• Hard Landscaping</li> <li>• Wet Hire Plant (Graders)</li> <li>• Line marking</li> <li>• Noise walls (Limestone)</li> <li>• Drainage material supply</li> <li>• Rock Pitching</li> </ul>

Package Description	Details	Indicative value
Drainage aggregate supply	Single size gravel and Rock supply for drainage works	Large
Form, Reo, Pour - Drainage culverts end treatment	FRP works to RCP headwalls	Large
Fauna fencing	Fauna fencing to road reserve South - Section 11, 31 and 32	Large
Earthworks – temporary works for Forrest Highway acceleration lane	Temporary works required for haulage from Runnymede pit	Medium
Slipformed Barriers	Supply and Install slipformed concrete barriers	Large
Shared Footpaths	Shared paths	Medium
Hard Landscaping	Concrete paths, infills and other hardscape treatments	Large
FRP Works Package North	FRP Structures package Bridge 1845	Medium
Noisewalls - Limestone blocks	Noisewalls section 21 – Limestone retaining walls	Small
Drainage Material supply	Supply of RCP & RCBC – Sections 23 & 24	Large
Rock Pitching	Rock Pitching for drainage, Sections 21, 22, 23, 24	Medium

\*Not complete list

**Legend**

Small	<\$500k
Medium	<\$2.0M
Large	<10.0M
Extra Large	>\$10.0M



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# Social Outcomes

### Creating jobs

**7/34** Jobs advertised by 8 companies  
BORRjobs.com.au

**32** graduates have successfully gained employment

**22** employed on BORR

**58%** graduates are female

**30%** SWGA employees are female

**65** total graduates

**51** Remain connected to the program (78% retention rate)



### Aboriginal participation

**1** Aboriginal business awarded ABDI

**3/7** Contracts quarantined for Aboriginal businesses

**6561.3** Aboriginal employment hours

**17** Aboriginal cultural events held

**51** Aboriginal people employed on the project

**5/107** Dedicated business briefings; attendees in total

**116/62** Businesses registered; in the South West

**25** Aboriginal businesses have transacted with SWGA

**6** Aboriginal employees

**37** Participated in the Cultural Immersion Program

**6** Trainees working on the project

**\$15.4m** Committed of \$30m target

**51%**

**12** Aboriginal businesses are working on packages in excess of \$50,000



**South West Gateway Alliance**

Delivering the Bunbury Outer Ring Road in partnership with Main Roads

### Industry sustainability

**9/407** Business briefings; attendees in total

**34/828** 1:1 business discussions

**15/27** Tender briefing/support

**229** South West businesses have transacted with SWGA

**657** Businesses registered; **437** South West region

**\$271m** Local business spend committed of \$450m target

**60%**

### Environment and sustainability

**41.99/45** Current working score / minimum target score

**5** Heritage Monitoring events completed

**10/62** Sustainability commitments completed

**329** Must statements completed

South Western Highway and Bussell Highway

### Community

**6/9** Community presentations

**25/2158** Newsletter subscribers

**87/2279** Facebook group members

**1/67** Advisory group meetings

**60/1348** Visits to the Community Hub

**11/248** Landowner meetings

**25/1425** Land access arrangements



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**Thank you**